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Focusing Your Business's Social Media Strategy



By Bridget Weston Pollack

You've heard time and again that social media marketing is the key to your business's success. But, do you know where the corresponding lock is? Or how to use it? Social media can seem like a behemoth of a marketing strategy sucking up all your time with results that trickle in at first. Well, fear not; we're here to set you on a clear, strategic path of the right ways to make social media work for your particular enterprise.

Start with the Big Picture

Is anyone on Google+? Will all these social media efforts even make a dent in my bottom line? What time of day should I post to get maximum exposure? You've got

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SBE OUTREACH SERVICES

With half a million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed Solicitations

Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Call Toll FREE for more information: 800-800-8534

BIDDING OPPORTUNITIES

Candlestick Point in San Francisco Opportunity to Perform DEMOLITION, MASS GRADING & SURCHARGE during the development of CANDLESTICK POINT in San Francisco.

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform demolition, mass grading and surcharge services for Candlestick Point Redevelopment Subphase CP-01 Stage 1

For more information, please visit: http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=7694

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:

February 18th at 10:00 AM Building 101 101 Horne Ave. Hunters Point Shipyard San Francisco, Ca 94124

Proposals must be submitted by March 4, 2014

TAFT ELECTRIC COMPANY, 1694 EASTMAN AVENUE, VENTURA, CA 93003 Contact: Tim Herrera

Phone: (805) 642-0121 • Fax: (805) 650-9015

Invites sub-bids from qualified union DBE businesses for the following project:

Contract # 07-292504
Construction on State Highway in
Ventura County in Thousand Oaks at
Lynn Road Overcrossing
LOCATION: State Highway in Ventura County
in Thousand Oaks at Lynn Rd. Overcrossing
APPROXIMATE PROJECT VALUE: \$310,000
BID DATE/TIME: 2/20/14 @ 2:00pm

SEEKING: Lead Compliance, Construction Signage, Traffic Control System, Water Pollution Control Program, Drainage Inlet Protection, Concrete washout, Roadway Excavation, Class 3 Aggregate Base CY, Lean Concrete Base, Detectable warning Surface, Minor Concrete (Curb, Curb Ramp, and Gutter), Interconnection Conduit and Cable (LS), Modify Signal and Lighting and Landscape.

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disabled Veteran Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

Requesting bids from DBE/MBE/WBE AND OBE subcontractors and suppliers for:

PROJECT: River Supply Conduit Improvement
Upper Reach Units 5 & 6 Project,
Los Angeles Contract 7241
BID DATE: MARCH 4, 2014 @ 2:00 PM

OWNER: City of Los Angeles Dept. of Water & Power

Geotechnical Instrumentation, Open Cut Construction, Microtunnel/Pipe Jacking (NAICS 237990), Concrete Structure & Cellular Grout (NAICS 238110), Utility Relocations (NAICS 237990), Trucking/Hauling (NAICS 484220), Surveying (NAICS 541370), Electrical (NAICS 238210), Welding & Cathodic Protection (NA-ICS 238190), Paving & Striping (NAICS 237310), Fencing (NAICS 238990), Erosion Control & SWPPP (NAICS 561730), Fuel Service (NAICS 324110), Site Security (NAICS 561612), Traffic Control (NAICS 561990), Testing (541380), Steel Water Pipe (NAICS 331511), Tunnel Segments (NAICS 238120), Steel Casing (NAICS 331210), Reinforcing Steel and Shoring Materials (NAICS 238120), Aggregate Materials (NAICS 212319/212321), Construction Signage (NAICS 237210), Equipment Rental (NAICS 532412), Building Materials (NAICS 444190)

Plans, specifications and bid proposals are available at our office at 15900 Olden Street, Sylmar, CA 91342; or contact Robert Marshall for assistance at 818-362-2062 or email rmarshall@frontierkemper.com.

Frontier-Kemper Constructors, Inc. is willing to assist all MBE/WBE and OBE subcontractors and suppliers to obtain bonds, lines of credit, supplies, materials and insurance. Large work items can be broken down into smaller categories or quantities and can arrange delivery schedules to facilitate maximum participation where feasible. A Bond Assistance Program (BAP) has been adopted by the City of Los Angeles. For more information, call 213-258-3000.

For technical questions or assistance, please contact Robert Marshall at 818-968-1168 or email rmarshall@frontierkemper.com



Frontier-Kemper Constructor, Inc.

15900 Olden Street Sylmar, CA 91342 (818) 362-2062 / FAX (818) 833-4289



FIND

Subcontractors, Vendors, and Suppliers

REACH

Diverse Audiences of Various Ethnicity, Race, & Gender



Sub-Bid Request Ad

SBE Newspaper boasts a weekly readership of **75,000**SBE Delivers competent, competitive, and certified subcontractors, vendors, and suppliers



BIDDING OPPORTUNITIES

CALTRANS #04-3A8704

Retrofit Bridge, Replace Bridge, And Construct Emergency Access Lane.

In Contra Costa County and Near Martinez From Arthur Road Undercrossing To 0.5 Mile North Of Mococo Overhead

Brosamer & Wall, Inc. is requesting quotes from all qualified Subcontractors and Suppliers including certified DBE firms for the following items of work, including but not limited to:

Asphalt AC Dike, Bridge Removal, Cellular Concrete, CIDH Concrete Piling, Clearing/Grubbing, Concrete Supplies, Construction Area Signs, Corrugated Steel Panel, Dewatering, Drill and Bond Dowels, Earthwork Grading and Paving, Earthwork, Electrical Signal and Lighting, Geo-synthetic Materials Supply, Health and Safety Plan, Hot Mix Asphalt, Lead Compliance Plan, Lumber Structures, Metal Fabrication, Misc. Metal, Non-Storm Water Discharge Control, Painting (Steel), Permanent Concrete Barrier, Piling, Portable Concrete Barrier (K-Rail), Railings & Barriers, Reinforcing Steel (Rebar), Roadway Signs, Sawcutting, Street Sweeping, SWPPP, Temp and Permanent Erosion Control, Temp Chain Link Fence, Temporary Timber Matting, Temporary Traffic Control, Temp Crash Cushion Module, Traffic Stripe & Pavement Markings, Trucking, Vegetation Control, Water Pollution Control, Water Pump Bypass Systems.

Brosamer & Wall, Inc. will work with interested subcontractors to identify opportunities to break down items into economically feasible packages.

Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining insurance, bonding, equipment, materials and/or supplies please call Robert Rosas at (925) 932-7900. Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 110, Walnut Creek, Ca. 94596. Brosamer & Wall, intends to work cooperatively with all qualified firms seeking work on this project. We are an equal opportunity employer and will work with any interested subcontractor to identify opportunities to break items into economically feasible packages

Brosamer & Wall, Inc.

1777 Oakland Blvd Suite 110 • Walnut Creek, CA 94596 Phone: 925-932-7900 • Fax: 925-279-2269 An Equal Opportunity Employer

Sub-Bids Requested From WBE, MBE, DBESubcontractors & Suppliers for:

Joint Intake and Fish Screen Project Owner: Reclamation District 2035 Location: Woodland, CA Bid Date: 3/5/2014 @ 2:00 PM

TRADES: SUBS: Clearing, Sealants & Caulking, Reinforced Steel, Metal Framing, Demolition, Hoists & Cranes, Dewatering, Perforated Metal Wall Panels, Trucking, Paving, Erosion Control, Electrical & Instrumentation, Fencing, PVC Membrane Roofing, Painting & Coatings, Masonry, HVAC/Flashing & Sheet Metal, Steel Joists, Landscape & Irrigation, Geomembrane Lining, Metal Decking, Domestic Well System, Surveying, Bore & Jacking (Trenchless Technology)

MATERIALS & SUPPLIERS: Aggregates, Pipe Pile, Concrete, Mechanical Equipment, Manholes, Hatches, Aluminum Handrail, Rough Carpentry, Doors & Windows, Sheet Pile, Sluice and Slide Gates, Piping, Valves & Accessories, Misc Metals & Structural Steel.

SYBLON REID

P.O. BOX 100 • Folsom, CA 95763 • Phone: (916) 351-0457 • Fax: (916) 351-1674 Contact: **Karen Reichenberger**

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Plans and specs are available for review at Syblon Reid office and upon request will provide assistance with drawings and specifications.

Subcontractors and suppliers must be licensed to comduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide assistance with plans and specifications or help meet other requirements.

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the Small Business Exchange.
With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as tradional industry segments.



Call 1-800-800-8534 or visit us at www.sbeinc.com

REQUESTING SUB-BIDS

From All Qualified
Disadvantaged Business Enterprises (DBE)
Subcontractors/Sub-consultants/Suppliers/Vendors
for:

Firestone Boulevard Bridge Over San Gabriel River Replacement Owner: City of Norwalk Engineering Division

Reyes Construction is requesting bids for the following trades: Subcontractors - surveying, SWPPP, scheduler, demolition, clearing grubbing, structure excavation, structure backfill, dirt import, wet utilities, fiber optic relocation, reinforcing steel, structural concrete, minor concrete (curb, curb gutter, sidewalk and driveways), CIDH Piles, Stamped Concrete, stain concrete, antigraffiti, concrete, slope paving, concrete barrier(type26), joint seal, electrical, landscape and irrigation, metal beam guardrail, temporary fencing, permanent fencing, tubular hand railing, welding, asphalt grinding, AC paving, AC dike, traffic striping and signage, street sweeping. Suppliers & Vendors- rental equipment, traffic control material and equipment, construction trailer, BMP Materials, K-rail, Aggregate, Crushed aggregate base(CAB), deck drain, PVC pipe & fittings, catch basin filter inserts, steel casing, reinforced concrete pipe(RCP), bridge deck drainage system, filter fabric, geocomposite drain, miscellaneous metals, ready mix concrete, concrete, concrete accessories, concrete forms, detectable warning surface, form liner, bearing pads, precast girders, precast columns, hot mix rubber asphalt, hot mix asphalt.

BID DATE: February 12, 2014 @ 11:00 AM Reyes Construction, Inc.

State License Number 507561 1383 South Signal Drive, Pomona, CA 91766 Phone: 909-622-2259 • Fax: 909-622-3053 Contact: Estimating Mon-Fri 8am-5pm

Assistance will be available for obtaining Bonds, Lines of Credit, and/or Insurance, necessary equipment, supplies, materials or related assistance services.

Plans and Specifications can be viewed online at no additional cost at

- 1.) http://www.bidmail.com/Sublogin.aspx (To request an invite please email estimating@reyesconstruction.com)
- 2.) Via share file at estimating@reyesconstruction.com
- 3.) Plans and Specifications may be obtained for a fee from City of Norwalk Engineering Division 12700 Norwalk Blvd, Norwalk, CA 90650

Please fax quotes to: 909.622.3053



BIDDING OPPORTUNITIES

Kiewit Infrastructure West Co.

Request for Subcontractor/Supplier Quotes from Disadvantaged Business Enterprises (DBE), Minority Business Enterprises (MBEs), Women Business Enterprises (WBEs), and all Other Business Enterprises (OBEs), Subcontractors, Professional Services, Material Suppliers, and Equipment Suppliers:

Project Owner: Department of Water and Power of the City of Los Angeles
Project Name: River Supply Conduit Improvement Upper Reach – Units 5 & 6 Project
Project Proposal Due: Tuesday, March 4, 2014 @ 2:00PM PDT
Subcontractor/Supplier Quotes Due: Tuesday, March 4, 2014 @ 2:00PM PDT

On behalf of the bidding entity (may include a JV), Kiewit Infrastructure West Co., a subsidiary of Kiewit Corporation (Kiewit), is bidding as a prime contractor for the construction of the project listed above and is seeking sub-quotes from DBEs, MBEs, WBEs, and all OBEs.

Kiewit is requesting quotes from interested subcontractors, professional services, material suppliers, and equipment suppliers. All responsive subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible subcontractors will be expected to provide bonding for 100% of their contract value. The subcontractors, material suppliers, professional services, and equipment suppliers must be able to accept all terms and conditions of the project under the subcontract.

Kiewit will conduct itself in good faith with all DBEs, MBEs, WBEs, and OBEs regarding participation on the project; utilizing the MBDA, U.S. SBA, California Supplier Clearinghouse, and/or CalTrans online resources.

We are accepting quotes for the following services/supplies: Acoustical Engineer, Environmental Consultant/ Engineer, Geotechnical Engineer, Quality Control, Noise/Vibration Monitoring, Certified Arborist, Dumpster/Trash Service, Site Security, Hydro Test, Traffic Control / MOT, Aggregate, Cement and Concrete, Utility Material, Trucking & Hauling, Water Trucks (Operated), Shoring and Underpinning, Excavation Support and Protection, Soil Treatment, Permeation Grouting, Consolidation Grouting, Jet Grouting, Storm Water Pollution Prevention Plan (SWPPP), Street Sweeping, H Piles Supply, Bored Pile, Instrumentation and Monitoring, Cathodic Protection, Concrete Curb & Gutter, Manholes & Cleanouts, Reinforced Concrete Pipe, Cast Iron Sewer Pipe, Concrete Pipe, Culverts Supply, Manhole Covers & Frames, Asphalt Paving, Curbs and Gutter, Irrigation System, Fencing, Planting, Landscaping Contractors, Shrub and Tree Transplanting, Plant Maintenance, Concrete Reinforcing Installation, Concrete Reinforcing Supply, Cast-in-Place Concrete, Concrete Pumping, Structural Concrete, Precast Concrete Specialties, Welding Services, Steel Pipe, Structural Steel Erection, Joint Sealant, Paints and Coating, Hydraulic Valve, Basic Measurement and Control Instrumentation, Instrument, Process Piping, Basic Electrical Materials and Methods, Grounding and Bonding, Electrical Identification, Conductors and Cable, Raceway and Boxes, Wiring Device, Lighting, Tunneling, Boring and Jacking, Microtunneling, Boring or Jacking Conduit, Steel Casing, Low Density Concrete, Grout, Structural Steel Fabrication, Pipes and Tubes, Valve, Piping Specialties, PM Mech-pipe & Fitting, and Temporary Barriers & Enclosures, Sound Wall (design and install), Saw Cutting, Steel Fibers, and Utility Relocates.

Quotes are to be submitted to:



Kiewit Infrastructure West Co.

10704 Shoemaker Ave., Santa Fe Springs, CA 90670 Tel: (562) 946-1816, Fax: (562) 309-8201 Contact Niels Kofoed, Niels.Kofoed@kiewit.com, (503) 849-8459, or Daron Toll, Daron.Toll@kiewit.com, (562) 946-1816 for questions.

To obtain more information about this bid or for assistance with the requirements of the proposal, project scheduling, insurance, bonding, lines of credit, equipment, supplies, and/or technical assistance, please contact Kiewit directly.

Equal Opportunity Employer - Contractor #876881



I-805 North Improvement Design Build Project Caltrans Contract No: 11-2T2004

Current and ongoing procurement opportunities for the I-805 North project are available through the project procurement website: www.usa.skanska.com/I805North

Bid Packages available are: Soil Nail Walls

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact Dave Sharpnack at 951-295-3140. UDBE and Non-UDBE subs are encourage to participate.

Skanska is an Equal Opportunity Employer

Social Media Strategy

Continued from page 1

questions and we've compiled the answers. The new infographic, "2013 Small Business Social Media Trends" answers all the questions you've been pondering regarding social media's effectiveness for small businesses, recommended posting frequency, emerging social networks and tips to keep in mind to get the biggest bang for your social buck.

Just "Be Likeable"

Sounds easy enough, right? Today's consumers are looking for businesses to display certain qualities on social media: accessibility, responsiveness, value, authenticity, adaptability and more. In his recent SCORE LIVE webinar, "Why it Pays to Be Likeable - 7 Simple Social Media Concepts To Drive Results" best-selling author & CEO of Likeable Local, Dave Kerpen, shared his 7 tips for harnessing these traits to become more likeable and ultimately see greater business results.

- 1. Listen
- 2. Be Responsive
- 3. Tell, Don't Sell
- 4. Be Transparent
- 5. Be Authentic
- 6. Be a Team
- 7. Be Grateful

Listen in as Dave shares examples, anecdotes and quotes explaining why each of these 7 concepts is critical to your business achieving social media success.

Handle Negative Comments

You've tried your best to be likeable but somehow it's happened: the dreaded negative comment! It's not the end of your social media efforts and definitely isn't the end of your business. In her recent blogpost, co-founder of IgnitorDigital.com, Carrie Hill, walks you step-by-step through dealing with negative comments on your business's social media pages. As Carrie says, "The benefits of being online and active in social media far outweigh the negative aspects – but when the negative does rear its ugly head – you need to be ready with a solid strategy that your whole team is aware of."

In the end, you've probably come to realize that the social realm is a place your business needs to be. Like really needs to be in order to survive. As with all initiatives in your business, your best bet is to make a plan, follow through, get everyone on the same page, analyze and revise....and get a SCORE business mentor to help you!

Source: U.S. SBA

CONTRACTING OPPORTUNITIES

NOTE: FOR BIDS NATIONWIDE PLEASE VISIT OUR WEBSITE DIRECT LINK: http://www.sbeinc.com/database/bid_database/

These are samples of bid opportunities from federal, state and local jurisdictions in 4 categories: Construction, Architecture/Engineering, Business Services and Commodities. All are available in electronic format.

COMMODITIES BIDS

LASSEN COUNTY

YARD TERMINAL TRACTORS

Location: Herlong, CA Date: 2/14/14

Bid Date Extended from: 12/24/13

Ref#: W912GY14T0015

LOCATION: ACC- Warren (ACC-WRN)(SIAD)

Building 74, Herlong CA

CONTACT: ACC- Warren (ACC-WRN)(SIAD), Building 74,

Herlong, CA 96113-5009

This is a solicitation for commercial items prepared under the solicitation number W912GY-14-T-0015. The associated North American Industrial Classification System (NAICS) code for this procurement is 333924 with a small business size standard of 750 employees. This requirement is a [Small Business] set-aside and only qualified offerors may submit bids. The anticipated posting of this solicitation is January 14, 2014 and closes February 14, 2014, at 5:00pm EST. The anticipated award date is February 10, 2014. In accordance with FAR 5.102(d), availability of this solicitation will be limited to the electronic medium. br br This procurement is for the purchase of: br Qty (3) each, Yard Terminal Tractors, 6X4, DOT/EPA (New) br Qty (2) each, Yard Terminal Tractors, 4X2, Off Road (New) br Salient characteristics are included within the solicitation. br br For this solicitation: br Delivery is to Sierra Army Depot, Herlong, CA 96113 br Sierra Army Depot requires a Pre Delivery Inspection. br This equipment must meet all of California's emission requirements. br Require an authorized warranty dealer within a 300 mile radius. br Bid MUST be good for at least 30 calendar days. br br Shipping must be free on board (FOB) destination CONUS (Continental U.S.), which means that the seller must deliver the goods on its conveyance at the destination specified by the buyer, and the seller is responsible for the cost of shipping and risk of loss prior to actual delivery at the specified destination. br br *** Inquiries: All contractual and technical questions must be submitted in writing through Army Single Face Industry (ASFI) or may be faxed to 530-827-4722, Attn: Jasteena Gomoll or emailed to Jasteena.k.gomoll.civ@mail.mil. No telephone questions will be accepted. Questions will not be accepted within 10 days of the solicitation closure date. br *** br br Offeror must be registered in the System for Award Management (SAM) data

https://www.fbo.gov/notices/6ffd5e88be50f4b0b77e6e 3e4c83de2f ACC- Warren (ACC-WRN)(SIAD) Owner: Department of the Army, Building 74, Herlong, CA, 96113-5009, Jasteena Gomoll SIC: 333924 SBSA

SAN JOAQUIN COUNTY

1680-01-312-6094; BELT, AIRCRAFT SAFETY;

Location: Tracy, CA Date: 2/10/14 Ref#: SPE4A714R1720 LOCATION: Tracy, CA

CONTACT:8000 Jefferson Davis Highway Richmond VA

23297-5000

TITLE:1680-01-312-6094; BELT, AIRCRAFT SAFETY;

WSIC L; T-38 PR 0051535635 NSN 1680-01-312-6094

https://www.fbo.gov/spg/DLA/J3/DSCR-BSM/SPE4A714R1 720/listing.html

Owner: Defense Logistics Agency, Tracy, VA, 23297-5000, Sarah E. Stephenson, (804)279-3539, Fax (804)279-6171 SIC: 336413

sarah.stephenson@dla.mil

SANTA CLARA COUNTY

ROTARY WING TEST STAND 75 HP ELECTRIC MO Location: Moffett Field, CA

Date: 2/01/14

Bid Date Extended from: 10/16/12 Ref#: NNA14495120Q-ATJ

CONTACT:NASA/Ames Research Center, JA:M/S 241-1,

Moffett Field, CA 94035-0001

TITLE:ROTARY WING TEST STAND 75 HP ELECTRIC MODEL

MOTOR

NASA/ARC has a requirement for an identical 75 HP electric motor to work in tandem with the existing motor for use in a rotorcraft test stand through a combining gear box. The size of the test stand cylinder to which the motor must fit is 17 inches long with a 5.5 diameter. The motor requirements are as follows: It shall be a 6 pole 3 phase variable frequency motor producing 75 hp in continuous operation up to 8000 RPM. The motor shall be water cooled and operate at no greater than 250 degrees F at full power. Motors cooled by air circulation are not an appropriate alternative due to the small size of the test stand and its utilization area. The utilization area is only 18 inches high by 24 inches wide. P The form of the motor shall be a cylinder with output shaft and mounting ring at one end and power, water, temperature and RPM sensor input/output at the opposite end. Temperature measurement sensors shall be J type thermocouples located at both end bearings as well as in the stationary windings. RPM sensor shall be a hall-effect sensor outputting 60 pulses/revolution of the motor shaft. Motor manufacture and positive testing shall be performed at the manufacturers facility prior to delivery of the completed fully operational to specifications product. P Delivery shall be no longer than 30 weeks ARO. P In accordance with FAR 13.106(b)(1), NASA/ARC intends to purchase a Aerophysics Research Instruments 75 HP Electric Motor from Aerophysics Research Instruments. The identical electric motor to be produce will work in tandem with the existing motor configured to work with the existing power and control system designed for its use. P The Government intends to acquire a commercial item using FAR Part 12 and the Simplified Acquisition Procedures set forth in FAR Part 13. P Interested organizations may submit their capabilities and qualifications to perform the effort in writing to the identified point of contact not later than 4:30 p.m. local time

https://www.fbo.gov/spg/NASA/ARC/OPDC20220/ NNA1449

5120Q-ATJ/listing.html Timothy B. Joyce /EMAIL Owner: National Aeronautics and, JA:M/S 241-1, Moffett Field, CA, 94035-0001, Timothy B. Joyce

timothy.b.joyce@nasa.gov

SOUTHERN CA CONSTRUCTION BIDS

LOS ANGELES COUNTY

SOURCES SOUGHT-FY 14 F-35 SQUADRON OPERA

1st reported in SBE: 9/12/13 Location: Los Angeles, CA

Date: 4/21/14

Bid Date Extended from: 3/14/13

Ref#: W912PL-13-S-0006

Description available through electronic services. Owner: Department of the Army, P.O. Box 532711,

Los Angeles, CA, 90053-2325, Sandy Oquita

SIC: 236220

NORTHERN CA CONSTRUCTION BIDS

SACRAMENTO COUNTY

SOURCES SOUGHT-PAVING SINGLE AWARD INDEF

Location: Sacramento, CA

Date: 2/20/14

Bid Date Extended from: 1/21/14

Ref#: W91238-14-S-0030

Description available through electronic services.

Owner: Department of the Army, 1325 J. Street,

Sacramento, CA, 95814, Ryan Bayless

SIC: 237310

SONOMA COUNTY

VARIOUS PUBLIC WORKS PROJECTS

1st reported in SBE: 12/05/13 Location: Sonoma, CA

Date: 6/30/14

Ref#: 20132014

Description available through electronic services.

Owner: CA CSU SONOMA STATE,

IENIFER CRIST (707)664-3102

E:MAIL JENIFER.CRIST@SONOMA.EDU

TEHAMA COUNTY

ASPHALT RUBBER OVERLAY WITH DIG OUTS

1st reported in SBE: 12/12/13

Location: Tehama, CA

Date: 1/07/20

Ref#: 02-4G1104

Description available through electronic services.

License Reqd: A

Estimate: \$1,610,000 - \$1,610,000

Owner: CA TRANSPORTATION, DEPART,

DENISE SILVAS, (916)227-6293

E:MAIL DENISE_SILVAS@DOT.CA.GOV